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- (2) CMS reviews initial marketing information as part of an entity's application for approval as a PACE organization, and approval of the application includes approval of marketing information.
- (3) Once a PACE organization is under a PACE program agreement, any revisions to existing marketing information and new information are subject to the following:
- (i) *Time period for approval.* CMS approves or disapproves marketing information within 45 days after CMS receives the information from the organization
- (ii) Deemed approval. Marketing information is deemed approved, and the organization can distribute it, if CMS and the State administering agency do not disapprove the marketing material within the 45-day review period.
- (c) Special language requirements. A PACE organization must furnish printed marketing materials to prospective and current participants as specified below:
- (1) In English and in any other principal languages of the community.
  - (2) In Braille, if necessary.
- (d) Information on restriction of services. (1) Marketing materials must inform a potential participant that he or she must receive all needed health care, including primary care and specialist physician services (other than emergency services), from the PACE organization or from an entity authorized by the PACE organization.
- (2) All marketing materials must state clearly that PACE participants may be fully and personally liable for the costs of unauthorized or out-of-PACE program agreement services.
- (e) Prohibited marketing practices. A PACE organization must ensure that its employees or its agents do not use prohibited marketing practices which includes the following:
- (1) Discrimination of any kind, except that marketing may be directed to individuals eligible for PACE by reason of their age.
- (2) Activities that could mislead or confuse potential participants, or misrepresent the PACE organization, CMS, or the State administering agency.
- (3) Gifts or payments to induce enrollment.

- (4) Contracting outreach efforts to individuals or organizations whose sole responsibility involves direct contact with the elderly to solicit enrollment.
- (5) Unsolicited door-to-door marketing.
- (f) Marketing Plan. A PACE organization must establish, implement, and maintain a documented marketing plan with measurable enrollment objectives and a system for tracking its effectiveness.

## **Subpart F—PACE Services**

# § 460.90 PACE benefits under Medicare and Medicaid.

If a Medicare beneficiary or Medicaid recipient chooses to enroll in a PACE program, the following conditions apply:

- (a) Medicare and Medicaid benefit limitations and conditions relating to amount, duration, scope of services, deductibles, copayments, coinsurance, or other cost-sharing do not apply.
- (b) The participant, while enrolled in a PACE program, must receive Medicare and Medicaid benefits solely through the PACE organization.

#### § 460.92 Required services.

The PACE benefit package for all participants, regardless of the source of payment, must include the following:

- (a) All Medicare-covered items and services.
- (b) All Medicaid-covered items and services, as specified in the State's approved Medicaid plan.
- (c) Other services determined necessary by the interdisciplinary team to improve and maintain the participant's overall health status.

[71 FR 71335, Dec. 8, 2006]

# § 460.94 Required services for Medicare participants.

- (a) Except for Medicare requirements that are waived for the PACE program, as specified in paragraph (b) of this section, the PACE benefit package for Medicare participants must include the following services:
- (1) The scope of hospital insurance benefits described in part 409 of this chapter.

- (2) The scope of supplemental medical insurance benefits described in part 410 of this chapter.
- (b) Waivers of Medicare coverage requirements. The following Medicare requirements are waived for purposes of the PACE program and do not apply:
- (1) The provisions of subpart F of part 409 of this chapter that limit coverage of institutional services.
- (2) The provisions of subparts G and H of part 409 of this chapter, and parts 412 through 414 of this chapter that relate to payment for benefits.
- (3) The provisions of subparts D and E of part 409 of this chapter that limit coverage of extended care services or home health services.
- (4) The provisions of subpart D of part 409 of this chapter that impose a 3-day prior hospitalization requirement for coverage of extended care services.
- (5) Section 411.15(g) and §411.15(k) of this chapter that may prevent payment for PACE program services that are provided to PACE participants.

[64 FR 66279, Nov. 24, 1999, as amended at 71 FR 71335, Dec. 8, 2006]

#### § 460.96 Excluded services.

The following services are excluded from coverage under PACE:

- (a) Any service that is not authorized by the interdisciplinary team, even if it is a required service, unless it is an emergency service.
- (b) In an inpatient facility, private room and private duty nursing services (unless medically necessary), and non-medical items for personal convenience such as telephone charges and radio or television rental (unless specifically authorized by the interdisciplinary team as part of the participant's plan of care).
- (c) Cosmetic surgery, which does not include surgery that is required for improved functioning of a malformed part of the body resulting from an accidental injury or for reconstruction following mastectomy.
- (d) Experimental medical, surgical, or other health procedures.
- (e) Services furnished outside of the United States, except as follows:
- (1) In accordance with §424.122 and §424.124 of this chapter.

(2) As permitted under the State's approved Medicaid plan.

[64 FR 66279, Nov. 24, 1999, as amended at 71 FR 71335, Dec. 8, 2006]

### § 460.98 Service delivery.

- (a) *Plan.* A PACE organization must establish and implement a written plan to furnish care that meets the needs of each participant in all care settings 24 hours a day, every day of the year.
- (b) Provision of services. (1) The PACE organization must furnish comprehensive medical, health, and social services that integrate acute and long-term care.
- (2) These services must be furnished in at least the PACE center, the home, and inpatient facilities.
- (3) The PACE organization may not discriminate against any participant in the delivery of required PACE services based on race, ethnicity, national origin, religion, sex, age, sexual orientation, mental or physical disability, or source of payment.
- (c) Minimum services furnished at each PACE center. At a minimum, the following services must be furnished at each PACE center:
- (1) Primary care, including physician and nursing services.
  - (2) Social services.
- (3) Restorative therapies, including physical therapy and occupational therapy.
- (4) Personal care and supportive serv-
- (5) Nutritional counseling.
- (6) Recreational therapy.
- (7) Meals.
- (d) Pace Center operation. (1) A PACE organization must operate at least one PACE center either in, or contiguous to, its defined service area with sufficient capacity to allow routine attendance by participants.
- (2) A PACE organization must ensure accessible and adequate services to meet the needs of its participants. If necessary, a PACE organization must increase the number of PACE centers, staff, or other PACE services.
- (3) If a PACE organization operates more than one center, each Pace center must offer the full range of services and have sufficient staff to meet the needs of participants.